

SETH MyHome Plus

Down Payment Assistance Program





Wholesale • Correspondent

Agenda

Overview **1** Review Guidelines **13** Homebuyer Education Completing URLA, LT Requirements, and LPA/DU visual aid Access LHFS Wholesale Website Resources Available Review Fees





- The Southeast Texas Housing Finance Corporation (SETH) is a public benefit corporation with authorization to offer homebuyer assistance programs to qualified homebuyers for the purchase of homes throughout the State of Texas except for cities El Paso, Grand Prairie, McKinney and Travis County.
- Through the program, homebuyers can obtain FHA, VA, USDA or Conventional loan financing through either Fannie Mae HFA Preferred and Freddie Mac HFA Advantage





This is NOT a Bond Loan!

- No first-time homebuyer requirement
- No federal recapture tax provision
- Income limits based on Qualifying income only, by County regardless of family size
- No need to calculate Household Income (except USDA loans)
- No purchase price limits (follow Agency guidelines)
- No need for a pre-close compliance review



Program Description

- Second Loan of up to 5% of the <u>final</u> First Mortgage loan amount
- Second Loan funds can be used towards down payment and/or closing costs
- Second Loan amount must be <u>rounded down</u> to the nearest dollar
- 10-year term, 0%, no accrued interest
 - Second Loan repayment obligation for the 10-year option is "forgiven" in equal monthly increments after year 5 and will be 100% forgiven at maturity of note
- During the Second Loan term if a borrower were to refinance or sell their home, they will be subject to repayment of the assistance
- Second Loans are not eligible for subordination and are not assumable



Guidelines

- Purchase only: 30-year fixed rate loans, owner occupied, primary residence
- Eligible Properties:
 - SFR 1–4-unit primary residence
 - PUDs
 - Townhouse
 - Condominiums
 - Manufactured Housing Singlewide and Leasehold are ineligible
- Eligible Area: Throughout the state of Texas excluding the cities of El Paso, Grand Prairie, McKinney and Travis county.
- Eligible First Mortgage Product: Fixed 30-year term only, FHA, VA, USDA, Freddie Mac HFA Advantage or Fannie Mae HFA Preferred.
- Minimum FICO: 620; Each borrower must have a minimum of one credit score
- **DTI:** Per AUS approval





Guidelines - Continued

• Income limits:

- Qualifying Income as reported and verified on the 1003 application and used for underwriting may not exceed Program Income Limits by County.
- Household income does not apply.
- FHA and VA Income limits
- <u>Conventional Income limits</u>
- USDA Income Limits
- Cash Back: Other than reimbursement of earnest money or items paid by the Borrower outside of closing, there can be no cash back to the borrower.
 - Remaining assistance must be applied as a principal reduction.
- **Purchase Price Limit:** SETH does not have purchase price limits; follow Agency guidelines.





Guidelines - Continued

• Occupancy:

- Borrower(s) must occupy home within 60 days of closing
- All borrowers must have a valid social security number; ITINs are not allowed
- Follow Agency Guidelines for the following:
 - Borrowers may have ownership interest in other residential property at the time of the loan closing
 - Residency requirements
- Co-Signers:
 - Non-Occupant Co-Borrowers/Co-Signers are permitted for FHA only. Co-Signers sign the Second Promissory Note but do not sign the Deed of Trust
 - Co-Signers will be required to executed the Affidavit of Cosigner/Guarantor
 - The income of the Co-Signers is not required to be considered when determining program eligibility





Mortgage Credit Certificate (MCC)



Mortgage Credit Certificate (MCC)

Any MCC is allowed. Follow program specific guidelines.



SETH MCC

SETH offers an MCC that can be partnered with the SETH MyHome Plus program or be used as a stand-alone MCC

\$2,500 grant for down payment and closing costs is awarded when you combine the SETH MCC with SETH MyHome Plus

Visit Seth's website for more details on the <u>SETH MCC</u> <u>Program</u>.



SETH MyHome Plus Website

- Visit: https://www.sethmyhomeplus.com/
- Password: Noplacelikehome





Revised: 6/9/2025



SETH Homebuyer Education

- SETH requires Home Buyer Education on all loans.
- Only one borrower on the loan to complete the SETH HBE course.
 - Visit: <u>https://www.ehomeamerica.org/sethfc1</u>
- No other Homebuyer Education is allowed.
- The cost for the course is \$100. Fee cannot be charged on the CD.
- SETH provides free homebuyer education for borrowers 80% and below AMI (Charter income limits apply).
 - Email a copy of your commitment confirmation, along with your borrower's email address to <u>compliance@sethfc.com</u> for access to the free course



- The course must be completed prior to closing and the receipt of the certificate is a condition for the loan closing.
- Homebuyer Education is not required for a Non-Purchasing Spouse or Co-Signer.



Conventional – Mortgage Insurance

• Freddie Mac HFA Advantage (LPA) and Fannie Mae HFA Preferred (DU)

Total annual qualifying income ≤ 80% AMI	Total annual qualifying income ≥ 80% AMI
Charter level Mortgage Insurance:	Standard Mortgage Insurance:
 95.01-97% LTV = 18% Coverage 	 95.01-97% LTV = 35% Coverage
 90.01-95% LTV = 16% coverage 	 90.01-95% LTV = 30% coverage
 85.01-90% LTV = 12% coverage 	 85.01-90% LTV = 25% coverage
 80.01-85% LTV = 6% coverage 	 80.01-85% LTV = 12% coverage
 80% LTV and lower = Not required 	 80% LTV and lower = Not required

- The following MI options are permitted:
 - Borrower paid monthly, split and single premium plans.





Completing the URLA

Section 4: Loan and Property Information: 4b. Other New Mortgage Loans on the Property

4b. Other New Mortga	ge Loans on the Property You are Buying	or Refinancing	Does not apply	
Creditor Name	Lien Type	Monthly Payment	Loan Amount/ Amount to be Drawn	Credit Limit (<i>if applicable</i>)
SETH	O First Lien Subordinate Lien	\$	\$ 11,250	\$
	O First Lien O Subordinate Lien	\$	\$	\$

- Enter "SETH" as the "Creditor Name"
- Check "Subordinate Lien" under "Lien Type"
- Do not enter a monthly payment amount under the "Monthly Payment" field
- Enter DAP dollar amount under "Loan Amount / Amount to be Drawn"

Section 5: Declarations: 5a. About this Property and Your Money for this Loan

5a. About this Property and Your Money for this Loan

Will you occupy the property as your primary residence?	NO YES
If YES, have you had an ownership interest in another property in the last three years? If YES, complete (1) and (2) below:	O NO O YES
(1) What type of property did you own: primary residence (PR), FHA secondary residence (SR), second home (SH), or investment property (IP)?	
(2) How did you hold title to the property: by yourself (5), jointly with your spouse (SP), or jointly with another person	(O)?
. If this is a Purchase Transaction: Do you have a family relationship or business affiliation with the seller of the propert	y? ONO YES
Are you borrowing any money for this real estate transaction (e.g., money for your closing costs or down payment) or obtaining any money from another party, such as the seller or realtor, that you have not disclosed on this loan applicat If YES, what is the amount of this money?	tion? ONO OYES
0. 1. Have you or will you be applying for a mortgage loan on another property (not the property securing this loan) on before closing this transaction that is not disclosed on this loan application?	or ONO OYES
2. Have you or will you be applying for any new credit (e.g., installment loan, credit card, etc.) on or before closing this loan	that one one
is not disclosed on this application?	O NO O YES

- 5a, item C Mark "Yes"
- Enter DAP dollar amount in the blank field

<u>Please Note:</u> The above sections are the only entries needed for DPA. Do not enter amounts in any other sections of the URLA.



LT Requirements

LT should reflect the correct secondary lender name matching the lender name on the note.

Enter EIN (76-0061310) and make certain "Gov't" is checked (example below).

Mortgage Information

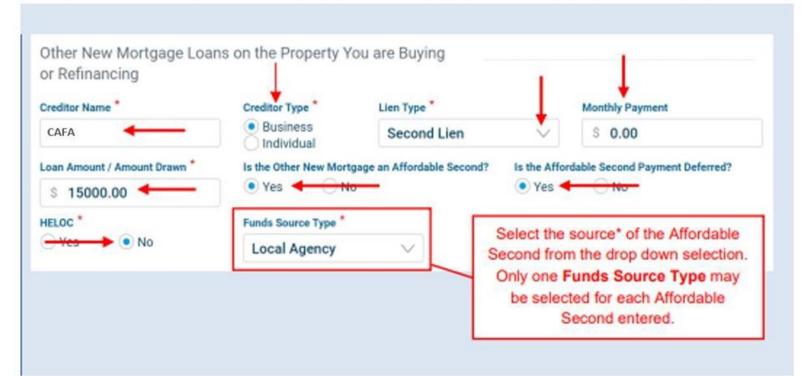
Fixed-Rate-Monthly Payments Purchase Source/EIN SETH/76-0061310 ARM 1_3_5_7_0 or 10_yr No Cash-Out Refinance Gov't NP ARM Index Simple Refinance Other Amount of Secondary Financing Int. Rate Buydown Streamline Refinance Seller Funded DAP Y/N Loan Information Construction-to-Permanent Gifts Seller Funded DAP Y/N Mortgage w/o UFMIP \$ Building On Own Land Gov't NP Family Mortgage w/ UFMIP \$ Standard 203(k) Amount of Gift \$	Amortization Type (Check only 1)	Loan Purpose (Check all that apply)	Secondary Financing
Loan Information Importation Mortgage w/o UFMIP Importation Total UFMIP Importation Mortgage w/ UFMIP Importation </td <td>ARM 1 3 5 7 or 10 yr ARM Index ARM Margin Int. Rate Buydown</td> <td> No Cash-Out Refinance Cash-Out Refinance Simple Refinance Streamline Refinance </td> <td>Gov't NP Family Other Amount of Secondary Financing \$ 11,250.00</td>	ARM 1 3 5 7 or 10 yr ARM Index ARM Margin Int. Rate Buydown	 No Cash-Out Refinance Cash-Out Refinance Simple Refinance Streamline Refinance 	Gov't NP Family Other Amount of Secondary Financing \$ 11,250.00
(1 Yr. ARM) Other Other	Mortgage w/o UFMIP\$Total UFMIP\$Mortgage w/ UFMIP\$Interest Rate%Qualifying Rate%	 Energy Efficient Mortgage Building On Own Land HUD REO 203(k) Standard Limited 	1.) Source/EIN Gov't NP Other Amount of Gift \$ 2.) Source/EIN Gov't NP Family



AUS Entries – LPA Visual Aid

Enter the following into specified fields: •Offer Identifier: "HFA Advantage"

Is the Other New Mortgage an Affordable Second? "Yes"
Is the Affordable Second Payment Deferred? "Yes"





AUS Entries – DU Visual Aid

Enter the following into specified fields:

 Community Lending Product: "HFA Preferred"

• Select: "Deferred Fully Forgiven"

L3. Mortgage Loan Information	×
Mortgage Type Applied For *	Amortization Type *
Conventional	Fixed Rate 👻
Community Lending Product	Loan Features
HFA Preferred 🗸	Balloon / Balloon Term
Community Seconds Repayment Structure	Interest Only / Interest Only Term
Select 👻	Negative Amortization
Please select	Prepayment Penalty / Prepayment Penalty Term
Deferred Fully Forgiven	Temporary Interest Rate Buydown / Initial Buydown Rate
Deferred Not Fully Forgiven	0.0000%
Non Deferred	
oan Term *	Product Description
360	
Mortgage Lien Type *	
FirstLien	
CLEAR ALL VALUES	Cancel Done



LHFS Wholesale Website

Please visit the LHFS website to find comprehensive guidelines:

<u>https://wholesale.lhfs.com/guidelines</u>

https://wholesale.lhfs.com/guidelines

QUICK LINKS

Loss Payee / Mortgagee Clause

- Turn Times
- <u>Rate Lock Policy</u>
- Affiliated Business Certification
- Borrower E-Sign Instructions
- Broker Compensation Change Request
- 2024 Agency Loan Limits
- 2023 Agency Loan Limits
- Fannie Mae Underwriting FAQ
- Fannie Mae Loan Lookup
- Freddie Mac Loan Lookup
- FHA Mortgage Limits
- FHA Mortgagee Letters
- <u>Natural Disaster Affected Areas</u>
- <u>Requirements Regarding Properties</u> Located in Designated Disaster Areas
- LDP
- GSA (Click "Search Records")
- Payoff Demand Request

FHA Sponsor ID: 7245500311 VA ID: 9065230000



GUIDELINES AND MATRICES

Underwriting Overlay Matrix

Tax Transcript Policy

Student Loan Matrix

Escrow Holdback Policy

Residency Status Policy

Solar Panels Policy

CO Detectors, Smoke Alarms, and Water Heater Requirements

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Conventional

Government

Non-Conforming/Jumbo

Manufactured Homes

Down Payment Assistance Programs 🔨

Within Reach™

CAFA (Louisiana) *New Program Y Available*

GSFA Platinum (California)

SETH (Texas) *New Program ^ Available*

SETH Overview Presentation

SETH MyHome Plus^s™ Down Payment Assistance Program -Government

SETH MyHome PlusSM Down Payment Assistance Program -Conventional



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LHFS Wholesale Website

Resources available:

- Overview Presentation
- Term Sheets
- Income Limits

SETH (Texas) *New Program ^ Available*

SETH Overview Presentation

SETH MyHome PlusSM Down Payment Assistance Program -Government

SETH MyHome PlusSM - Government Guidelines

SETH MyHome PlusSM – FHA & VA Income Limits

SETH MyHome PlusSM – USDA Income Limits

SETH MyHome PlusSM Down Payment Assistance Program -Conventional

SETH MyHome PlusSM - Conventional Guidelines

SETH MyHome PlusSM – Freddie Mac Income Limits

SETH MyHome PlusSM – Fannie Mae Income Limits







- 45-day lock
- Borrower Paid Compensation: 2.0% (May not exceed LPC Agreement with LHFS)
- Admin Fee: \$1,145
- Processing Fee: May not exceed \$995
- Reasonable and customary fees in accordance with Agency guidelines.
- Discount points not allowed
- Second Loan Fees: Recording fee and Second Loan transfer taxes are allowed. No other fees are permitted.



Thank you

If you have any questions, please contact your LHFS Account Executive or reach out to our Community Lending team at: <u>CommunityLending@LHFS.com</u>

