

Elite (Jumbo) Program Matrix

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ELITE ELIGIBILITY MATRIX

Occupancy Type	Transaction Type	Property Type	Maximum LTV/HCLTV	Maximum Loan Amount	Minimum Credit Score	Maximum DTI
	Purchase and Rate/Term Refinance	Single Family, PUD, Condominium	75%	\$2,000,000 ¹	740 ¹	
			80%	\$1,500,000 ¹	720 ¹	
Primary Residence			80%	\$1,000,000 ¹	700 ¹	
			80%	\$850,000 ¹	680 ¹	
		2-Units	65%	\$2,000,000	740	43% ^{1, 2}
Second Home	Purchase and Rate/Term Refinance	Single Family, PUD, Condominium	70%	\$2,000,000	740	
Investment Property	Purchase and Rate/Term Refinance	1-2Unit Single Family, PUD, Condominium	65%	\$1,500,000	740	

1. See First-Time Homebuyer section for Loan Amount, LTV, and FICO requirements

Maximum DTI:

- First Time Homebuyer: 38%
- Loans involving gift funds: 40%
- Non-Permanent Residents: 38%

ELITE PROGRAM BENEFITS

- LTV up to 80%
- Credit scores from 680+
- First-Time Homebuyers OK
- Loan amounts up to \$2,000,000
- Minimum Ioan amount \$647,201
- 15-, 20-, and 30- year Fixed Terms
- No Prepayment Penalty
- 1-2 Units, Primary and Investment Properties are eligible.
- Second Home Properties are eligible

Elite Jumbo Program Codes			
Product Code Product Detail			
WJ30-080	W Elite Jumbo Fixed 30		
WJ20-080	W Elite Jumbo Fixed 20		
WJ15-080	W Elite Jumbo Fixed 15		

For specific scenario requests, please go to the eScenarios tab located in <u>eXPRESS</u> and post your scenario or visit <u>LHFSWholesale.com</u> for additional guidelines.

Guidelines are for use by mortgage professionals only and subject to change without notice.

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COVID-19 TEMPORARY OVERLAYS

Please note, COVID-19 temporary overlays/guidance are still in effect and supersede any applicable guidelines.

Cash-Out Refinance Transactions

Temporary Policy: Cash-out refinance transactions are currently ineligible

3-4-Unit Properties

Temporary Policy: Properties with three to four units are currently ineligible

Mortgage & Rental Payment Histories

Temporary Requirement: In addition to the specifications outlined in Fannie Mae's temporary Purchase and Refinance eligibility requirements found in LL 2021-03 (formerly LL- 2020-03), the following is required:

- No mortgage loans or rental agreements for which the borrower is obligated may be in forbearance, including co-signed mortgage loans and rental agreements
- Loans to Borrowers who have exited forbearance on a mortgage or rental agreement which is current*, must document the following:
 - Borrower has exited forbearance with six months of on time, full payments since the time forbearance ended.
 - Satisfactory explanation of recovery from hardship with documentation to show hardship no longer exists.
 - The mortgage/rent is not in a repayment plan or loss mitigation program and the mortgage/rent is current*.

*For the purposes of these requirements, "current" means the borrower has made all mortgage payments due in the month prior to the note date of the new loan transaction, according to the terms of the original note, by no later than the last business day of that month. No part of the principal may have been forgiven, added to loan or subordinated to current first.



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	GENERAL REQUIREMENTS
Appraisal	 An Appraisal Review Fee of \$350 will be required and needs to be disclosed on the LE. For Loan Amounts up to \$2,000,000: Full Uniform Residential Appraisal Report (URAR), with interior and exterior inspection required. Additional third-party Residential Appraisal Field Review Report (Fannie Mae Form 2000) or Full Uniform Residential Appraisal Report (URAR), with interior and exterior inspection required. No transfers or assignments allowed.
Borrower Eligibility	Eligible • U.S. Citizens and Nationals • Non-U. S Citizens • Permanent Resident • A permanent resident resident is a non-U.S. citizen who is legally eligible to maintain permanent residency in the U.S. and holds a Permanent Resident card. A permanent resident is an eligible borrower, provided that legal residency is documented according to the applicable Agency requirements. Please see www.uscis.gov for more information. • Non-Permanent and Foreign National Residents • Non-Permanent residents are eligible borrowers provided the legal residency is document and all the following criteria are met: • H1B and L1 (only) Visas are eligible. • Loans must meet QM compliance. • A Waimum 75% LTV/HCLTV • Maximum 75% LTV/HCLTV • Social Security Number required. • Primary residence only. • Social Security Number required. • Two full uninterrupted years of employment in the United States required for all borrowers whose income is being considered in qualifying. • Other Residency Statuses • Individuals classified under Diplomatic Immunity, Foreign Nationals with no residency status, Temporary Protected Status, Deferred Enforced Departure, or Humanitarian Parole. Heligible Borrowers • Non-individual legal entities, including but not limited to corporations, general partnerships, limited partnerships, real estate syndications blind trusts and investment trusts, • N
Condominium Project Requirements	Pre-Sale: • Minimum of 50% of the units in a new or existing project must be conveyed or under contract to purchasers who will occupy the units as primary residence or second home (see additional restrictions within guidelines). • Two- to four-unit condominium projects, are eligible in accordance with Fannie Mae's Selling Guide.
Credit	 General Credit Requirements Automated Underwriting requirements and the applicable Agency guidelines should be followed as they relate to Credit Report Requirements, unless otherwise specified in the Elite Underwriting Guidelines. All borrowers on a loan are required to have a valid Social Security number. Credit reports with partially displayed Social Security numbers are not considered eligible documentation due to the increased opportunit for fraud. Social Security number must be displayed on the credit report. Loans to borrowers who have been issued an ITIN in lieu of a Social Security number are ineligible. Late payments unrelated to the mortgage, which occurred in the previous 12 months require a letter of explanation from the borrower If a borrower does not have sufficient trade line references in the United States, credit references from foreign countries may not be used and the loan will be ineligible. Minimum of two credit scores per borrower required. Borrowers who do not meet the minimum credit score and minimum trade line requirements are considered "non-traditional" or "thin file" credit borrowers and are ineligible. The score for each borrower must be generated from a minimum of three traditional trade lines evaluated for at least 12 months. Must reflect a satisfactory payment history. Trade lines for closed accounts may be used to meet this requirement provided the payment history is acceptable. Authorized user accounts may not be used to satisfy this requirement unless the borrower can provide written documentation (such as canceled checks or payment receipts) proving that he or she has been the actual and sole payer of the monthly payment on the account for at least 12 months preceding the date of the application. A thade line for which a payment has never been made may not be used to satisfy this requirement (for example, a deferred student loan). Borrowers who do not meet the



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GENERAL REQUIREMENTS (continued)	

Significant Adverse or Derogatory Credit To conclude that the borrower's credit profile is acceptable despite previous financial mismanagement, the rationale supporting the determination that the financial mismanagement is unlikely to recur, and the borrower's credit profile is acceptable must be explained. The following guidelines apply to individuals who have a significant adverse or derogatory credit incident such as a bankruptcy or foreclosure reporting in their credit history, or if it's determined that a borrower was personally obligated on a mortgage debt which was not reported **Documentation Requirements** Evidence that the borrower has re-established an acceptable credit profile. The borrower will be considered as having acceptable re-established credit if the credit report is free of late payments in the previous 24 months, and the borrower has at least three traditional credit references with activity during the most recent 24-month period. Evidence on the credit report and other credit documentation of the length of time since completion of the significant derogatory event to the date of the loan closing, and of completion of the recovery time period requirements as identified below Reestablished Credit Requirements After a bankruptcy, foreclosure, deed-in-lieu of foreclosure or short sale, or other significant derogatory credit, the borrower's credit will be considered reestablished if all of the following are met: The waiting period and related additional requirements are met. The minimum credit score requirements based on the loan parameters and established eligibility requirements are met. The borrower has traditional credit. Non-traditional credit is not acceptable. The borrower will be considered as having acceptable reestablished credit if the credit report is free of late payments in the previous 24 months, and the borrower has at least three traditional credit references with activity during the most recent 24 months. AUS approval based on credit profile. Bankruptcy Filing For all bankruptcies discharged or dismissed, LHFS will align with applicable agency waiting period requirements with the exception of the following: A seven-year waiting period from the date of discharge or dismissal to the date of closing to be eligible. Mortgages discharged in bankruptcy require seven-year waiting period from the date of discharge to the date of closing. Borrowers with multiple bankruptcy filings are ineligible. Foreclosures/Deeds-in-Lieu of Foreclosure/Pre-Foreclosure/Short Sales/Settled Debts Any of the above credit events require seven years' seasoning after the completion date, and satisfactory re -established Credit (continued) credit must be verified. Regardless of the borrower's credit score and/or payment history, the seven-year seasoning requirement applies for any reference to one of the above-mentioned events, whether via the credit report or other loan file documentation. Manufactured housing/mobile home loans indicated as repossessions, collections, or charge-offs are considered foreclosures. Past Due Accounts / Collections / Charge-offs/Liens Past-due open accounts must be brought current prior to the loan closing and will be factored into the overall credit profile. Liens impacting title must be satisfied prior to closing. All collections and charge-offs must be paid if an individual collection or charge-off is equal to or greater than \$1000 or if the cumulative total of collections and charge-offs per loan is equal to or greater than \$2500. All settled debts reported in the previous 24 months must be fully explained and taken into consideration in the full credit review Borrowers making monthly installment payments to the Internal Revenue Service (IRS) may be eligible provided the borrower is being qualified with the installment payment, and the following documentation is included in the loan file: Document a satisfactory payment history (account must be in good standing). Evidence of the approved installment agreement with the IRS. If the installment debt is scheduled to be repaid in ten months or less, the debt may be excluded from the borrower's DTI, provided the obligation does not impact the borrower's ability to pay the mortgage after closing Borrowers with late mortgage or rent payments in the previous 12 months are ineligible. Additionally, late mortgage or rent payments in the previous 24 months are deemed significant derogatory credit and should be considered in the total credit analysis. First-time home buyers with late rental payments in the previous 24 months are ineligible Student Loans All student loans regardless of their current status (forbearance, deferred, or in repayment) must be included in the borrower's recurring monthly debt for qualifying. The following options are eligible for qualifying a borrower with student or educational loans: A payment that when made will fully amortize the loan and is documented by one of the following options: the credit report. or student loan creditor documentation, or A payment based on 1% of the outstanding balance of the loan. A calculated payment that will fully amortize the loan based on the documented repayment terms provided in the file.



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	GENERAL REQUIREMENTS (continued)			
Housing and Rental Payment History	 An acceptable VOR or cancelled checks and/or supporting bank statements for the most recent 12 or 24 months (based on program requirements) must be provided. For homes owned free and clear, provide evidence of taxes, property insurance, and association dues. Past due amounts indicated on any of the documentation provided, must be satisfied. Borrowers renting from a private landlord must provide cancelled checks and/or bank statements for rental verification. For qualifying purposes, a first-time homebuyer's rental documentation requires at least one borrower has a 24-month rental history. Peer to peer payment methods can be considered if properly documented with monthly statements or detailed pay histories. A satisfactory payment history for privately financed mortgages must be documented with the most recent 12 months cancelled checks and/or bank statements. Borrowers living rent-free must meet the following requirements: The rent-free period must be the months directly preceding or during the loan purchase application process. 			
	 The rent-free period is consecutive and does not exceed 12 months, The lender obtains an acceptable 12 or 24 months rental history (based on specific program requirements) for the time - frame immediately prior to the rent- free period, and; The file contains an acceptable letter of explanation from the borrower. 			
Additional Requirements	 Documentation requirements for manual underwriting for the applicable agency must be provided. QM-Safe Harbor compliance must be provided in the closed loan package via a standard Compliance Report including all underwriting documentation and evidence of compliance with Regulation Z, Appendix Q). A loan must meet all Ability-to-Repay and Debt-to-Income requirements reflected in these guides. The verification of assets, credit (including mortgage/rental history), employment and income may not be verified by a non-arms-length third party without additional supporting documentation. Third-party Fraud Reports must be included in all files Transcripts must be provided for each borrower regardless of their income source. Taxpayer Consent Disclosures for each borrower must be provided. The disclosure must provide express purpose and permission and should be signed at the time of application. Borrowers with multiple businesses must address each business on the Consent Disclosure. The updated URLA Document (Form 1003-Section 6) signed by all borrowers and included in the loan package will also satisfy this requirement. 			
Escrow Waivers	 Partial escrow waivers on jumbo mortgage loans with LTVs 80% or less are eligible, except as to premiums and insurance as mandated by the Flood Disaster Protection Act of 1973, as amended. 	d fees for flood		
First-Time Homebuyer	 Any borrower who has not owned a residential property at any time during the prior three years (prior ownership within the previous three years is measured from the HUD or Closing Disclosure closing date (when property was sold) to the date of the subject mortgage loan application). Note: First-time home buyer requirements do not apply to loans with more than one borrower when at least one borrower has owned a residential property at any time during the prior three years. Maximum loan amount \$1,500,000 Maximum LTV based on loan amount. Primary residence only. 38% maximum DTI. 740 minimum FICO. 12 months' reserves. 24 months' rental history with no late payments. One-unit properties only. Evidence borrower(s) was responsible for the PITIA (if additional non-borrowing parties are or were on title to the property with the borrower). Evidence borrower(s) was the purchaser on the original HUD or Closing Disclosure for the purchase of the previous or current residential property, or; Evidence borrower has been on title to the property for the previous 12 months. 			
		imum LTV Based on n Amount		
	Purchase and Limited Single Family PLID 40% Maximum	LTV up to \$2M		
Gift Fund Eligibility	 Co-mingled accounts are inlegible as the source of runds for the 5% borrower contribution. Eligible Gift Donor—relative, spouse, domestic partner, fiancé. First-time home buyer eligible. Gift funds must be evidenced by fully executed gift letter, evidence of donor's ability, and evidence borrower has received the funds. Gifts of equity are ineligible Gift funds are not eligible for reserves. The donor may not be, or have any affiliation with, the builder, the developer, the real estate agent, or any other interested party to the transaction. All other jumbo guidelines apply. 			

LHFS ELITE JUMBO PROGRAM MATRIX-1/4/2022

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	Ineligible Geographic Locations:
	 U.S. Territories (including Puerto Rico, Guam, and the Virgin Islands).
	Ineligible Transaction Types:
	 Loans to Principal Owners of Business Lending Client. Mortgage Loans made to Principal Owners or majority shareholders (25% or greater ownership) of a Broker Partner with LHFS.
	Construction-to-Permanent Mortgage.
	 Installment Land Contracts. Principal curtailments that exceed the lessor of \$10,000 or 1% of the loan amount are ineligible.
	 Refinance of Restructured Loan or Short Refinance Loan. Renovation/Rehabilitation Mortgages.
	Loans with QM Rebuttable Presumption.
	 Loans without Safe Harbor designation. Cash-out refinance
	 Texas Section 50(a)(6) Loans, Texas Section 50(a)(3), and Texas Section 50(f)(2) Loans.
	 Property Flips (as defined within the Elite Jumbo Underwriting Guidelines). A refinance transaction of a home currently listed for sale.
Ineligible	 Transactions that include the use of privately funded loans for the purpose of securing assets for the transaction. EEM Loans (Energy Efficient Mortgages).
mengible	HUD-184 Mortgages.
	 Loans exceeding 80%. Transactions consisting of an assignment of sales contract
	Ineligible Loan Attributes:
	Balloons and ARMs
	Temporary Buydowns.
	Assumptions.
	Pre-Payment Penalties.
	Community Land Trusts
	Illinois Land Trust
	Blind Trusts.
	Documented credit profiles containing less than two valid credit scores.
	 Loans involving borrowers with undocumented credit histories ("no credit"). "Thin-file" credit.
	• Non-traditional credit reports and credit reports which are not Tri-merge.
	Foreign credit reports.
	 Loans with more than four borrowers. Title held as Tenants in Common with unequal ownership.
Maximum Loan Amount	Loan amount is less than or equal to \$2,000,000.
Maximum Number of Financed Properties	 The borrower may own a maximum of four financed, one- to four-unit residential real properties, including the subject property (regardle of occupancy type). Each separate financed property (other than the subject property) requires an additional six months of PITI reserve (in addition to the reserves required for the subject property).
Minimum Borrower Contribution	• 5%



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	GENERAL REQUIREMENTS (continued)
Occupancy	 Eligible Occupancies Primary Residence A primary residence is a property in which all borrower(s) take title and occupy as his, her, or their primary residence. All borrowers on the transaction must occupy the property for the majority of the year and take title to the property. Borrowers are required to occupy subject property within 60 days of closing. Second Home The property must be located in a recreational area. The property must be cocupied by the borrower for some portion of the year. The property must be suitable for year-round occupancy. Property cannot be subject to any agreements that give a management company control over the property. The property must be under the borrower's exclusive control (timeshares and rental agreements ineligible). Gift funds are ineligible and may not be used for down payment, closing costs, pre-paids, or reserves. Investment Property An investment property is owned but not occupied by the borrower. Income from the subject investment property may not be used to qualify the borrower. Gift funds are ineligible and may not be used for down payment, closing costs, pre-paids, or reserves.
Property Types	Eligible Property Types • Single-family residences. • Two-unit properties. • Attached Condominiums (borrower does not own the land or the exterior walls of their unit). • Site Condominiums (borrower owns the land on which the structure is located and the property is essentially a single-family dwelling). • Detached Condominiums (borrower does not own the land or the exterior walls of the structure). • Planned Unit Development (PUD). Ineligible Property Types • Three-four-unit properties • Manufactured housing. • Modular, prefabricated, and panelized homes. • Geodesic homes. • Properties comprising more than 15 acres of land. • Cooperatives. • Group homes. • Live/Work Projects • Properties with deed restrictions (with the exception of properties that meet FNMA age-related deed restriction requirements and properties with deed restrictions specific to developer land-use or building code requirements for a subject development). • Properties which are unique in nature (dome, berm and octagon homes etc.)
Qualifying Rate	Fixed Rate • The borrower is qualified at the fully amortizing note rate payment. • 15, 20 or 30-year term.
Qualifying Ratios	 The maximum debt-to-income ratio is 43% The maximum debt-to-income ratio for first-time home buyers is 38% The maximum debt-to-income ratio for loans involving gift funds is 40% (may be lower based on program specifications).
Refinance	 Limited Cash-Out: Closing costs, points, and pre-paid fees may be rolled into the loan amount. Delinquent real estate taxes, which are past due 60 days or more, must be handled according to the applicable agency guidelines. Borrowers may receive up to 1% of the subject loan principal amount back at closing. New subordinate financing is ineligible. Paying off a seasoned non-purchase money subordinate lien or first lien HELOC. A seasoned non-purchase money subordinate lien or first lien HELOC is a mortgage that has been in place for a minimum of 12 months. Seasoning is based on the note date of the second lien to the application date of the subject Mortgage Loan. A seasoned equity line of credit is defined as not having cumulative draws greater than \$2,000 in the past 12 months.



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	GENERAL REQUIREM	ENTS (continued)				
	Occupancy	Cash Reserves Req	uired			
	Primary Residence - 1 Unit (up to \$1M)	6 months	6 months			
	Primary Residence - 1 Unit (\$1,000,001 to \$2M)	12 months				
	Primary Residence – 2 Units	12 months	12 months			
	First-Time Homebuyer	12 Months				
Reserves	Second Home/Investment Property	18 Months				
	 Borrowers with other properties in addition to the subject property are required to have an additional six months reserves for each property, based on the individual properties PITIA. Properties owned free and clear require six months of taxes, insurance and HOA dues in reserves. Evidence of liquidation of funds necessary for closing must be provided. For all Loan Programs, the borrower is required to make a minimum down payment from his or her own assets. All down payment funds and cash to close must be documented and verified. Electronic verifications are acceptable. 					
Secondary Financing	 Purchase transactions with simultaneous secondary financing are ineligible. Limited Cash-out refinance transactions: Transactions with new simultaneous secondary financing are ineligible. Existing subordinate financing may be re-subordinated. The HCLTV may never exceed the maximum LTV for the transaction. 					
	PRIMARY F	ESIDENCES AND SECOND HO	MES			
Seller	Occupancy	Loan Amount	Max Contribution %			
Contributions	Primary Residence	up to \$2,000,000	3%			
••••••	Second Home	up to \$2,000,000	3%			
	Investment	up to \$1,000,000	o \$1,000,000 2%			
		DU				
	Decision	Description	Description			
	Approve/Ineligible	would be the result of any out amounts allowable in Underwriting guidelines a	Based on the data submitted to DU, "Approve/Ineligible" findings would be the result of any of the following: Ioan amount, LTV, cash out amounts allowable in accordance with these Elite Jumbo Underwriting guidelines and cash-out amounts resulting from non- purchase money second lien payoffs as a rate and term refinance.			
	Approve/Eligible	balance loans (\$647,201- the jumbo loan program,	Approve/Eligible findings are acceptable for Agency eligible high- balance loans (\$647,201–\$ \$970,800) when submitted and locked of the jumbo loan program, these files will be manually underwritten ar must meet all applicable Elite jumbo loan guidelines.			
Underwriting		LPA	PA			
	Decision	Description	Description			
	Accept/Ineligible	would be the result of any out amounts allowable in Underwriting guidelines a	Based on the data submitted to LPA, "Accept/Ineligible" findings would be the result of any of the following: loan amount, LTV, cash out amounts allowable in accordance with these Elite Jumbo Underwriting guidelines and cash-out amounts resulting from non- purchase money second lien payoffs as a rate and term refinance.			
	Accept/Eligible	Conforming" - loans (647, locked on the jumbo loan	Accept/Eligible findings are acceptable for Agency eligible "Super Conforming" - loans (647,201–\$ \$970,800) when submitted and locked on the jumbo loan program, these files will be manually underwritten and must meet all applicable Elite jumbo loan guideline			



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